



## **The FBE International Contract Competition**

### **1. General overview of the Competition**

The FBE International Contract Competition (the Competition) is an educational event in which young lawyers from different jurisdictions meet each other to simulate commercial contract case.

The basis for the Competition is a commercial case which contains a business situation and conditions of business partners that would like to cooperate. Young lawyers (national “law firms” - “teams”) from different jurisdictions form pairs and negotiate the legal outcome.

The goals of the Competition include building relations between lawyers from different jurisdictions and enhancing international cooperation skills in the field of law.

The outcome of their work is assessed by commercial lawyers.

The Competition consists of two rounds:

1. case 1 (1st day of the Competition),
2. case 2 (2nd day of the Competition).

### **2. The Hosting Bar**

The Competition is going to be hosted by Warsaw Bar (the Hosting Bar).

### **3. Teams, application and participation**

The Competition is addressed to young lawyers from the FBE Members Bars.

Each FBE Member Bar may send up to two teams.

Each participating team consists of two young lawyers.

Young lawyer means a lawyer that is under 30 years of age.

Teams applications should be approved by their Bar Associations.

Applications for the Competition are to be filed on the official form and send by the Bar by email to the Hosting Bar by the 31<sup>st</sup> of March to Mr. Mariusz Maciejewski, e-mail address: [maciejewski.m@oirpwarszawa.pl](mailto:maciejewski.m@oirpwarszawa.pl).

The Competition may host up to 16 teams. Each Bar may send for the Competition up to two teams. First applying teams will take part in the contest, however the Hosting Bar may need to make a selection to provide international character of the Competition and form international negotiating pairs.

#### **4. Language of the Competition**

English is the only language of the Competition. All negotiations are to be conducted in English and the final draft of the documents has to be in English.

#### **5. Organization of the Competition**

Competition lasts 2 days. One contract case a day.

The Hosting Bar will form teams into negotiating pairs. One team will represent his client based on /on the basis of the scenario presented in the case.

##### The course of the Competition:

##### **a) the case**

Teams receive a case and have 30 days before the Competition. They have 30 days for preparation. Teams are expected to prepare for the Competition “as it is in real life” and are only responsible for their preparation. At this stage, the participating Bars may provide for their teams educational and training support.

The case will have different information for each team (i.e. team A will be representing a seller and their case will include important information concerning the seller; team B will be representing a buyer and their case will include information concerning the buyer).

##### **b) the Competition days**

Team meets their counter-partners, negotiate and prepare a final version of a document(s). Each day teams will have 4 hours to negotiate and prepare final version of the document(s).

The goal for the teams for each day is to prepare and submit the document(s). It is possible that not the whole document negotiated is ready. In this case teams submit part of the document(s) that was agreed by the time of the end of the Competition day.

##### **c) questions and interpretations of the case**

A case always leaves room for interpretation. Teams may interpret the case themselves but it is suggested to turn to a judge to solve raising questions.

##### **d) materials admitted during the Competition**

Only competing teams work on the case.

Participants may use only the resources that they brought with them, i.e. books, lawyers programs available on their laptop (wi-fi connection will be provided by the Hosting Bar).

**e) equipment**

Participants come with their own equipment they want to use (laptops, tablet, smartphones).

The Competition teams are provided with wi-fi Internet access and printers at their disposal in the office.

**f) recording and transmission of the Competition**

The Competition may be recorded and used for educational purposes.

The Internet transmission to other room where the public may watch negotiations may be available.

**g) judgement**

Panel of judges consists of up to 10 judges.

The Hosting bar will provide judges.

The Bar sending a team may also appoint own judge (optional).

Judges assess teams taking into account skills of teams' members that are important for international commercial lawyers.

**h) The winners**

The winners of the Competition may be as follows:

- team (“law firm”)
- individual lawyer.

**1. The costs**

a) The Hosting Bar covers costs of:

- software infrastructure for the Competition,
- office rooms meeting technical requirements,
- catering during the Competition, including lunch and dinner on both days of the Competition,
- press service,
- the President of Hosting Bar Award;

a) Participating Bar covers:

- team preparation,
- travel of the team and appointed judge (if any),
- accommodation of the team and appointed judge (if any).

**1. The Contact:**

In case of any questions concerning the Competition do not hesitate to contact:

**Dr Mariusz Maciejewski**

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